What's Next? in Research
Meeting At-A-Glance

Sunday
- Registration: 1:00 – 6:30
- Focus Groups: 2:00 – 5:00
- Break: 3:15 – 3:45
- First Time Attending Orientation Reception: 5:15 – 6:00*
- All Attendees Welcome Reception: 6:00 – 7:30*

Monday
- Registration: 7:30 – 3:45
- Exhibits Hour with Breakfast: 7:30 – 8:30
- General Sessions: 8:30 – 10:30
- :30 Exhibits Break: 10:30 – 11:00
- Concurrent Breakouts: 11:00 – 12:15
- :15 Exhibits Break: 12:15 – 12:30
- Roundtables Luncheon: 12:30 – 1:45
- :15 Exhibits Break: 1:45 – 2:00
- Concurrent Breakouts: 2:00 – 3:15
- :30 Exhibits Break: 3:15 – 3:45
- Concurrent Breakouts: 3:45 – 5:00
- Restaurant Networking (On Your Own): 6:30

Tuesday
- Registration: 8:00 – 3:45
- Exhibits Hour with Breakfast: 8:00 – 9:00
- General Session: 9:00 – 10:15
- :15 Stretch Break: 10:15-10:30
- General Session: 10:30 – 11:45
- :45 Exhibits Break: 11:45 – 12:30
- Luncheon: 12:30 – 1:45
- :15 Exhibits Break: 1:45 – 2:00
- Concurrent Breakouts: 2:00 – 3:15
- :30 Exhibits Break: 3:15 – 3:45
- Concurrent Breakouts: 3:45 – 5:00
- On-Site Party: 6:30 – 9:30**

Wednesday
- Breakfast: 8:00 – 9:00
- Business Meeting: 9:00 – 9:45
- Washington Report: 9:45 – 11:00
- :15 Stretch Break: 11:00 – 11:15
- Lunch: 11:15 – 12:30
- Meeting Adjourns: 12:30

All sessions will be held in the Coastal Events Center except where indicated. *Plaza (outside); **Valley Promenade (outside). Events held outdoors are subject to change pending weather conditions. Emails will be sent to registered attendees if locations change.
See the back cover for the AIRI 2018 Meeting Room Locator!
Annual Meeting Leadership Team

- Jerilyn Mitchell Bowers, Vendor Support Chair, Director of Development and Public Affairs, MDI Biological Laboratory
- David M. Cabrera, Program Co-Chair, Chief of Staff, Office of the CSO, Van Andel Institute
- Adam Carter, Roundtables Co-Leader, Senior Manager, Sponsored Projects & Administration, The Jackson Laboratory
- Adam Cohen, Program Co-Chair, Senior Vice President & General Counsel, Oklahoma Medical Research Foundation
- Melanie Davis, IT Track Co-Leader, Director of Enterprise Systems and Informatics, Noble Research Institute
- Frank Dwyer, Tech Consultant, Senior Director, Information Technology, Salk Institute for Biological Studies
- Hannah Goulding, HR Track Co-Leader, Director of Human Resources, New York Genome Center
- Tim Hassen, AIRI President-Elect, Vice President & Chief Financial Officer, Oklahoma Medical Research Foundation
- Christine Hughes, Development/PR Track Co-Leader, Vice President, Institutional Advancement, Burke Neurological Institute
- David A. Issing, Executive Director, Association of Independent Research Institutes
- Brent Keck, IT Track Co-Leader, Chief Information Officer, Oklahoma Medical Research Foundation
- Brant Kelley, IT Track Co-Leader, Director, IT Services, Scripps Research
- Michael Kenney, Finance Track Co-Leader, Senior Director, Research Administration, City of Hope
- Christine O’Connell, Roundtables Co-Leader, Senior Director, Laboratory Research Operations, Moffitt Cancer Center
- Jennifer Pawlosky, Development/PR Track Co-Leader, Executive Director of Communications, Allen Institute
- M. Teal Pemberton, HR Track Co-Leader, Director of Human Resources, Noble Research Institute
- Lari C. Russo, AIRI President, Chief Financial Officer, Cold Spring Harbor Laboratory
- Jeni Seko, Finance Track Co-Leader, Director of Financial Planning & Analysis, Institute for Systems Biology
- John Shereda, HR Track Co-Leader, Senior Compensation Consultant, Van Andel Institute
- Cary Thomas, AIRI Past President, Chief Information Officer, Scripps Research
Sunday

Registration Open
Sunday, 1:00pm – 6:30pm, Main Level, Gardenia Foyer and Poinsettia Foyer

Welcome to AIRI 2018! To get immediate access, check in to pick up your badge, program, and exhibit card. Your badge will give you access to all events. With the exhibitor card, simply visit each exhibit over the course of the meeting, get the card punched, then drop it off at registration for your chance to win an Apple Watch. Badges are required at all times.

Concurrent Focus Group Sessions
Sunday, 2:00pm – 5:00pm

We’ll get right into focus group sessions devoted solely to the most popular topical categories in the AIRI community: development / public relations, finance, human resources, and information technology. All focus group sessions are set up in an informal and productive setting.

Development / Public Relations Focus Group
Sunday, 2:00pm – 5:00pm, Lower Level, Orchid I & II Rooms

Join us for this year’s development and public relations focus group where we will tackle three primary topics for great interaction and discussion:

- Social media strategy: Tips for success across social channels;
- Scalable, successful, integrated marketing/development/messaging campaigns: Sharing stories of best case examples across our institutes;
- Metrics and measurements: How to measure success in Communications and PR.

Facilitators: Jennifer Pawlosky, Executive Director of Communications, Allen Institute; and Christine Hughes, Vice President, Institutional Advancement, Burke Neurological Institute

Refreshment Break
Sunday, 3:15pm – 3:45pm, Lower Level, Iris Foyer
Finance Focus Group
Sunday, 2:00pm – 5:00pm, Main Level, Gardenia I & II Rooms

Peer Group Comparisons and Financial Modeling in Strategic Planning
Are you involved in strategic planning for your institute? Two helpful tools in developing a strategic plan are peer group comparisons and multi-year financial models. In this session, we will explore how to tap the valuable insights these tools can provide. Please join us for an overview of what makes a great financial model and participate in a discussion of what AIRI member peer data is available and how to use it.

Facilitators: Homer Lane, Executive Director and Chief Financial Officer; and Michael Labosier, CPA, CGMA, CMA, Director of Finance & Accounting, both from Benaroya Research Institute at Virginia Mason

Reducing Regulatory and Administrative Burdens for Sponsored Programs and Faculty
Over the past several years, the cost and effort of regulatory compliance and ever increasing administrative burdens have become major concerns for many research organizations. As such, there has been much focus and effort spent on addressing these concerns and considerable work still needs to be done. This session will highlight some of the key actions that Congress, federal agencies, and private funding organizations are taking in collaboration with research organizations to address these burdens and unfunded mandates. In addition, we will discuss different initiatives partner organizations have taken to tackle these issues and share ideas on what AIRI members should consider. Let’s brainstorm how to best maximize faculty and administrative time to reduce burden and costs while remaining compliant and consider priority areas where AIRI can potentially make a difference.

Facilitators: Walter Goldschmidts, PhD, Vice President and Executive Director, Office of Sponsored Programs, Cold Spring Harbor Laboratory; Julie Thatcher, Director of Sponsored Projects, Institute for Systems Biology; and Libby O’Hare, PhD, AIRI Washington Office

Finance Listserv Live!
Do you love your mobile device? Yes, of course, we all do! Come to “Finance Listserv Live!” and put it to good use. This focus group will utilize audience polling on your mobile device to delve into finance-related questions and topics that are front of mind to you. Submit questions ahead of time or just come prepared, with mobile device in hand, to participate in live polling questions. We will tackle burning questions from the session participants and promote live discussion through facilitated interactive polling.

Facilitators: Michael Kenney, Senior Director, Research Administration, City of Hope; and Jeni Seko, CPA, CGMA, Director of Financial Planning and Analysis, Institute for Systems Biology
State of the Union: Hot Topics in Immigration and Employment Law
Since the implementation of President Trump’s Buy American, Hire American (BAHA) executive order in April 2017, DHS has been quietly implementing significant change - all without a major overhaul of the immigration system. We will discuss how to deal with these changes and effectively hire and retain foreign talent amidst the uncertainty. Key issues include scrutiny of the H-1B program, delays in adjudications, an uptick in I-9 enforcement, and the demise of the H-4 EAD. On the employment law side, we will use the top HR stories from 2018 to provide an employment law update on topics including pay equity, the #MeToo movement, compliance changes under the Trump administration and more. Special attention will be paid to recent California legal updates.

Facilitators: Tien-Li Loke Walsh, Attorney at Law, Loke Walsh Immigration Law, PC; Brenda Kasper, Partner, Kasper & Frank LLP; and Mallory Zaslav, Vice President, Equity & Inclusion, Salk Institute for Biological Studies

Compensation Survey Results
Key topics will include Fair Labor Standards Act updates and issues, answering whether or not you can continue to ask about previous pay during your hiring process, and other compensation-related items.

Facilitators: Steve Werling, DBA, President, Werling Associates, Inc.; and John Shereda, MHRLR, CCP, Senior Compensation Consultant, Van Andel Institute

Hot Topics in Human Resources
This will be an open roundtable discussion on current HR trends and challenges that impact our AIRI workplaces. Please come prepared to talk about the operational and strategic challenges you are facing, with questions for your colleagues, and to provide your insight on the challenges that you and your peers face.

Facilitators: John Shereda, MHRLR, CCP, Senior Compensation Consultant, Van Andel Institute; Teal Pemberton, Human Resources Director, Noble Research Institute; and Hannah Goulding, Director of Human Resources, New York Genome Center

Win an Apple Watch!

1. Pick up your exhibitor punch card.
2. Visit each of the exhibitors & get your card punched.
3. Drop it off at registration by 8am on October 3.
4. Attend the Business Meeting on Wednesday and see if you’ve won!
Information Technology Focus Group
Sunday, 2:00pm – 5:00pm, Lower Level, Learning Center Room

IT Staffing in a World of #MeToo
The recent explosion of the #MeToo movement has shown us that workplace harassment is all too common. Even in the IT realm workplace harassment has occurred and will continue. This is a short presentation by OMRF HR and IT staff on an actual workplace harassment event, what was done, and what should have been done. Time will be given for attendees to share their experiences and solutions with the group.

Facilitators: Courtney Greenwood, Vice President of Human Resources, and Brent Keck, Chief Information Officer and Associate Vice President, both from Oklahoma Medical Research Foundation

Sharing IT Resources – Policies and Software
AIRI institutions are working to solve many of the same or similar problems. Many of these solutions result in new policies and software systems. Rather than reinvent these tools, wouldn’t it be better to have a shared repository of resources that member institutions can use to jumpstart their own solutions? This discussion will center on the existing AIRI policy repository, an application atlas, and a potential, future software repository. What form should the repository take? How will items be shared? We’ll examine these and other questions in this session.

Facilitator: Frank Dwyer, Information Chair, Senior Director, Information Technology, Salk Institute for Biological Studies

Creating a Science Network and Connecting to the Internet2 Network
Moving data generated by scientific equipment is one of the new roadblocks to scientific progress. Moving this big data off the primary enterprise network and onto its own high-speed dedicated science network provides benefits to researchers and to IT. Participants are encouraged to share their strategies for handling this next roadblock to dealing with big data – moving high-volume, high-variety data at a high velocity. Participants are also encouraged to share their Internet2 Network experiences as related to moving data outside the enterprise. How do you move from a single shared network to two networks? How do you implement a dedicated network for moving data created by scientific equipment efficiently to storage for analysis? What effect does this have on the enterprise network? How do you move large datasets to and from external collaborators?

Facilitator: Brent Keck, Chief Information Officer and Associate Vice President, Oklahoma Medical Research Foundation
Dealing with Shadow IT: The Good, Bad, and Ugly

Every institution most likely has some shadow IT within its walls. This can be devices, software, services, or people. Attendees will be asked to share their experiences and best practices in dealing with shadow IT. The conversation will cover various aspects of working with or against shadow IT. How do we know when and how to bring shadow IT back under the IT umbrella? How do we maintain enterprise control and ownership of data when shadow IT is not under the control of enterprise IT? How can we effectively collaborate with shadow IT? Which approach to collaboration works best, top-down or bottom-up, and why?

Facilitator: Eric Hicks, Chief Information Officer, Sanford Burnham Prebys Medical Discovery Institute

Receptions

The Plaza Courtyard

(located outside the Coastal Events Center towards the hotel lobby; look for the fountain in the center)

First Time Attending Orientation Reception

Sunday, 5:15pm – 6:00pm

If this is your first AiRI Annual Meeting, please make plans to join us for this short orientation reception. Here you’ll meet the AiRI Board, committee chairs, and membership committee, who will introduce themselves and answer any questions you may have about AiRI. AiRI has many ways to get involved, and the first step is to meet some of your colleagues here. Many thanks to Perkins+Will, who have been sponsoring this event for over 18 years!

All Attendees Welcome Reception

Sunday, 6:00pm – 7:30pm

Join us in a casual atmosphere for some light hors d’oeuvres, drinks, music, and a chance to catch up with friends, as well as meet some new colleagues from across the country. This event is open to all registrants. Guests may attend by registering at the guest registration rate during the regular registration hours. Badges required.
AIRI 2019

58th Annual Meeting
Washington Court Hotel

September 15-18
Washington, DC

MARK YOUR CALENDAR TO JOIN US!
Exhibits Hour with Networking Breakfast
Monday, 7:30am – 8:30am, Main Level, Poinsettia I Ballroom

Start your day off with some coffee and breakfast, while checking our visiting our conference partners’ exhibits. Our opening breakfast is being sponsored by Marshall Strategy Inc. Many thanks to all of our sponsors and exhibitors for their generous support. Registration will be open at this time. Remember to pick up your exhibit card and visit each exhibit, and then drop off your completed card at registration for your chance to win an Apple Watch! Drawing will be held at Wednesday’s morning general session, and you must be present to win. Badges are required at all events.

General Session
President’s Welcome to AIRI 2018
Monday, 8:30am – 8:35am, Main Level, Poinsettia II & III Ballrooms

AIRI President Lari C. Russo, Chief Financial Officer at the Cold Springs Harbor Laboratory, will open this year’s annual meeting by welcoming everyone to Carlsbad, CA for the AIRI 57th Annual Meeting.
What’s Next in Research
Monday, 8:35am – 9:35am, Main Level, Poinsettia II & III Ballrooms

Faster than ever, technologies are changing the landscape of biomedical research. No longer do organizations have decades to adjust to the necessary skillsets, infrastructure, or financial support that underpin the research enterprise. Opportunities abound, but they require leadership to make front-loaded assumptions, often with financial risk, in recruitment of talented scientists and technologies that have the greatest potential within their program. A panel of outstanding researchers who are pushing the boundaries in research technology will summarize their work, look beyond the horizon as to what’s next in their field, and suggest how organizational structure and support would best catalyze discoveries in the future.

Presenters: Ken Diffenderfer, MS, Assistant Director of the Stem Cell Core Facility at the Salk Institute for Biological Studies; Pandurangan Vijayanand, MD, PhD, Associate Professor, Division of Vaccine Discovery, La Jolla Institute; and Andrew Ward, PhD, Professor, Department of Integrative Structural and Computational Biology, California Campus, Scripps Research; Moderator: Stephen S. Wilson, PhD, Executive Vice President and Chief Operating Officer, La Jolla Institute

Many thanks to our supporters!

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HRS
Agilent
SERENIC Software
Cox Business
EBS
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Uniresearch
GRP Global Retirement Partners
AIRI 2018 Public Service Award Presentation
Monday, 9:35am – 10:30am, Main Level, Poinsettia II & III Ballrooms

AIRI is proud to present the 2018 Public Service Award to the Science Philanthropy Alliance. The Alliance is a community of funders who serve both as champions and advisors to other philanthropists to ensure more private funding is committed to basic research initiatives to support scientific, technological and medical breakthroughs. Since its founding in 2015, the Alliance has been instrumental in providing insight into the opportunities and complexities philanthropists face in funding basic science, and has helped to advise new, emerging and current philanthropists and foundations on how to most effectively support basic research. Many AIRI institutes have received philanthropic funding from members of the Philanthropy Alliance. Our speakers for this general session accept the award on behalf of the Science Philanthropy Alliance.

Trends in Science Philanthropy

What are the emerging trends in science philanthropy? Which fields of science and mechanisms of funding are we seeing? Philanthropists are uniquely suited to support basic research because they can be nimble, flexible, patient, and risk-tolerant. The mission of the Science Philanthropy Alliance is to increase philanthropic support for basic scientific research. To achieve this, the Science Philanthropy Alliance advises philanthropists to make their support effective and rewarding. Marc Kastner, president of the Alliance, and Valerie Conn, executive director of the Alliance, will share the Alliance’s mission and strategy, and discuss emerging trends in science philanthropy, including trends in particular fields of basic science research that are attracting new funders. In addition, Marc and Valerie will offer suggestions for working with philanthropists and foundations.

Panelists: Marc Kastner, PhD, President, Science Philanthropy Alliance; and Valerie Conn, Executive Director, Science Philanthropy Alliance; Moderator: Cheryl A. Moore, President and Chief Operating Officer, New York Genome Center
**30 Exhibits Networking Break**
Monday, 10:30am – 11:00am, Main Level, Poinsettia I Ballroom

Stop by our conference partners’ exhibits to check out an array of products and services. Many thanks to our conference partners for their generous support with the AIRI Meeting. Remember to pick up your exhibit card and visit each exhibit, and then drop off your completed card at registration for your chance to win an Apple Watch! Drawing will take place at Wednesday’s morning general session and you must be present to win.

**Concurrent Breakout Sessions I**

**M1-IT: Supporting Science through a Research Project Management Toolbox**
Monday, 11:00am – 12:15pm, Lower Level, Learning Center Room

The Stowers Institute for Medical Research helps scientists manage their research projects with a variety of custom software tools. This was driven by the need to understand the large amounts of data generated by science. This session will examine the contents of their research project management toolbox. Jessica Witt will demonstrate these many helpful tools, explain their impact on science, and show how this tool set was developed. This tool set includes Web Servers, SharePoint, Office 365 tools (teams, OneNote), Confluence, Bitbucket, filesystems, ELN and probably most importantly file tagging or adding metadata to files so they can be easily found at a later date. If your research projects need a boost in efficiency and sustainability from software, this session is for you.

*Presenters: Jessica Witt, Director of IT Applications & Development; and Mike Newhouse, Director of IT Operations, both from Stowers Institute for Medical Research; Moderator: Cary E. Thomas, AIRI Past President, Chief Information Officer, Scripps Research*

**Win an Apple Watch!**

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2. Visit each of the exhibitors & get your card punched.
3. Drop it off at registration by 8am on October 3.
4. Attend the Business Meeting on Wednesday and see if you’ve won!
Ever-increasing competition for federal, state and private research dollars requires the development of substantive proposals that grab reviewers’ interest and respond to the needs of the funding agencies. Funding research through internal grant competitions has been used at many institutions as a way to identify exciting new projects ready for start-up support and as a “dry run” to stimulate future full grant proposals. Some internal competitions are used to guide highly promising first submissions that barely missed the payline of an extramural agency and to augment the success of their resubmission. The presenters will share examples of highly successful internal small grant programs developed at their institutions. The discussion will cover the major aspects of these programs, including establishing a programmatic goal, development of a call for proposals, application format, size of award, monitoring progress, interacting with program sponsors and metrics for determining success.

**Speakers:** Arlene Chiu, PhD, Director, Office of New Research Initiatives, Beckman Research Institute, City of Hope; Michael Nunn, PhD, Project Manager, Center for Epigenomics of the Mouse Brain Atlas, Salk Institute for Biological Studies; **Moderator:** Michael Kenney, Senior Director, Research Administration, Beckman Research Institute, City of Hope

M1-DEV/PR: Development Playbook: How to Raise Transformational Gifts at an Independent Research Institute

Monday, 11:00am – 12:15pm, Lower Level, Orchid I & II Rooms

How can we optimize the fundraising playbook to raise transformational gifts for an independent research Institute? Whether you are building a program from the ground up or sifting through a robust database of donors, this session will teach the development professional how to build a pipeline of transformational donor prospects. We will walk through how to leverage personal and professional networks to strategize and secure connections, introductions and first meetings with transformational donors — and point out some of the pitfalls. This session will also include tips on how to partner with your board to have directors not only buy in, but to be active participants who will grow and broaden this strategy.

**Speakers:** Christine Hughes, Vice President, Institutional Advancement, Burke Neurological Institute; Elizabeth McCormack, Philanthropic Advisor, Rockefeller Families; and Priya McCue, Senior Director of Development, The Broad Institute of MIT and Harvard
Bonus Vendor Presentation
Best Practices in Executive and Employee Retirement Plans
Monday, 11:00am – 12:15pm, Lower Level, Marigold Room

Don and Austin will moderate a panel discussion with leaders from non-profit organizations on how they have structured company sponsored retirement plans to meet their goals. Topics will include qualified plan fee monitoring, how to minimize fiduciary liability, the value of employee financial wellness programs and how to use non-qualified plans like deferred compensation and SERPs to promote attraction, retention and reward of key employees. We will encourage questions from the audience.

_presenters_: Don Curristan, Managing Director - Executive Benefit Solutions, Austin Gwilliam, Principal - Global Retirement Partners

15:15 Exhibits Networking Break
Monday, 12:15pm – 12:30pm, Main Level, Poinsettia I Ballroom

Before heading to lunch, how about take a quick stop to see this year’s exhibits? Be sure to get your exhibitor card punched by each vendor to be entered to win an Apple Watch! Many thanks to all of our conference partners for their generous support with AIRI 2018.
Roundtables Luncheon
Monday, 12:30pm – 1:45pm, Main Level, Poinsettia II & III Ballrooms

Join us for this luncheon as you select a hot topic that best interests you with our roundtable discussions. This luncheon is designed to provide you with an additional opportunity to share ideas and experiences on a variety of topics in an informal setting. Each table discussion will be devoted to particular issues. We encourage you to select your table in advance so you can sit down quickly for the lunch. No sign-up is required – simply find the topic you’d like to discuss, and then find the table number. All are on a first-come basis.

Development / Public Relations Track
1. **Communicating Science to Donors**
   *Facilitator:* Jerilyn Mitchell Bowers, AIRI Secretary, Director of Development and Public Affairs, MDI Biological Laboratory
2. **Best Practices in Social Media**
   *Facilitator:* Kayla Habermehl, Science Communications Specialist, Office of the Chief Scientific Officer, Van Andel Institute
3. **Why Can’t We Be Friends? Forging Productive Relationships Between Development and Finance**
   *Facilitators:* Nancy Derr, Vice President of Finance and Chief Financial Officer; and Chris Sickels, Chief Development Officer, both from Buck Institute for Research on Aging

Finance Track
4. **Financial Viability of Shared Resources**
   *Facilitator:* Ed Seijo, Director Translational Sciences and & Biorepository Shared Resources, Moffitt Cancer Center
5. **2017 Jobs Act: Unintended Consequences (Giving, Tax-Exempt Financing and UBTI)**
   *Facilitator:* Robin Ryan, Vice President of Finance and Controller, Sanford Burnham Prebys Medical Discovery Institute
6. **New Not-for-Profit Reporting Standards: What Do They Mean to Your Institution?**
   *Facilitator:* Sophia A. Darling, AIRI Membership Chair, Vice President for Finance and Operations, Boyce Thompson Institute

HR Track
7. **Multi-Generational Teams**
   *Facilitator:* Patty Conze, HR Business Partner, Research, Moffitt Cancer Center
8. **Recruiting Scientists When You’re not in a Metropolis or Sunny SoCal**
   *Facilitator:* George Satterlee, Vice President of Human Resources, Stowers Institute for Medical Research
9. **Wellness Programs**
   *Facilitator:* Sue Son, Director, Human Resources, La Jolla Institute
IT Track

10. **Enterprise and Scientific Computing: When to Consolidate and When to Separate**
    *Facilitator: Eric Hicks, Chief Information Officer, Sanford Burnham Prebys Medical Discovery Institute*

11. **Redesigning Your Website**
    *Facilitator: Frank Dwyer, AIRI Information Chair, Senior Director, Information Systems & Technology, Salk Institute for Biological Studies*

12. **New EU Data Privacy Laws: What They Mean to AIRI Institutes**
    *Facilitator: Hans-Erik G. Aronson, AIRI Vice President, Vice President and Chief Information Officer, Cold Spring Harbor Laboratories*

Other Topics

13. **AIRI’s Federal Advocacy Agenda**
    *Facilitator: Libby O’Hare, PhD, AIRI Washington Office*

14. **What’s New in the IRB World: Common Rule Changes**
    *Facilitator: Mark Bouchard, MPH, Director, Environmental Health & Safety, Salk Institute for Biological Studies*

15. **Electronic Lab Notebooks**
    *Facilitator: Mary Winn, PhD, Manager, Program Evaluation and Coordination, Office of the Cores, Core Technologies and Services, Van Andel Institute*

16. **Insurance Programs and Risk Management**
    *Facilitator: Maja Larson, General Counsel, Allen Institute*

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**:15 Exhibits Networking Break**

Monday, 1:45pm – 2:00pm, Main Level, Poinsettia I Ballroom

If you’ve got a moment after lunch, you might want to stop by an exhibitor to see if you see something that might be a good fit for your institution. Big thanks to all of our conference partners for their generous support with AIRI 2018.
Concurrent Breakout Session 2

M2-IT: What’s Next in IT: The IT Summit Recap
Monday, 2:00pm – 3:15pm, Lower Level, Learning Center Room

The biennial IT Summit was held at the Van Andel Institute this past spring. Come find out what you missed concerning technology advancements that help science do research and the technology designed to protect and secure valuable electronic resources. Topics include such things as information security, Google’s strategies for research, implementing change management, the IT Survey, data sharing, and implementing cheap storage.

Presenters: Brant Kelley, IT Track Co-Leader, Director, IT Services, Scripps Research; and Brent Keck, Chief Information Officer and Associate Vice President, Oklahoma Medical Research Foundation

M2-FIN: New Paths Forward: Commercialization Strategies Beyond Out-Licensing and Spin-Offs
Monday, 2:00pm – 3:15pm, Main Level, Gardenia I & II Rooms

Once upon a time, AIRI institutes and their academic counterparts routinely licensed basic discoveries to drug companies, which then worked to transform those technologies into therapeutics. When drug companies moved away from this model, institutions responded by incubating their technologies through self-formed start-up companies, a costly strategy that all too often proves ineffective. In this session, we’ll explore the technology commercialization landscape in search of roads less traveled. You’ll hear from a leading biotechnology company, a venture capitalist, and an AIRI institute about the new and different strategies they’re employing to bring technologies to market.

Panelists: Kirsten Leute, Senior Vice President of University Relations, Osage University Partners; Manu Nair, Vice President of Technology Ventures, Oklahoma Medical Research Foundation; Keith Spencer, PhD, Director Academic Liaison, GSK; Moderator: Adam Cohen, Esq., Senior Vice President and General Counsel, Oklahoma Medical Research Foundation

M2-HR: Creating and Implementing Core Values That Propel Your Organization
Monday, 2:00pm – 3:15pm, Lower Level, Iris I & II Rooms

Core values are the heart of an organization’s culture and can be the driving force for effective employee engagement. Join us to learn more about how to create, positively embed and communicate a solid core value campaign that motivates your entire employee population.

Speakers: James Calaway, Director of Communications & Public Relations, Noble Research Institute; Rebecca Madere, Assistant Vice President of Human Resources, Texas Biomedical Research Institute; and Melissa Pantazi, Director of Organizational Development and Learning, The Jackson Laboratory
Bonus Vendor Presentation

Communicating Science: How to Engage Audiences in What We Do
Monday, 2:00pm – 3:15pm, Marigold Room

The research our institutes do is groundbreaking, inspiring, and often impenetrable. Yet our future success is dependent upon funding from multiple sources, public and private. This requires us to secure interest and enthusiasm from broad audiences, many of whom don’t "speak" science. Research scientists, however, are short on time, often unpracticed and sometimes unwilling to participate in communications to audiences beyond the colleagues in their fields. While some are naturally talented, many could use some help in getting their message across. How can your institute improve its ability to tell engaging and accessible stories? Ken Pasternak of Marshall Strategy will share insights from his firm’s work in higher education and research, and provide ideas and advice for inspiring and coaching better science communicators.

Presenter: Ken Pasternak, President, Marshall Strategy

:30 Exhibits Networking Break
Monday, 3:15pm – 3:45pm, Main Level, Poinsettia I Ballroom

Take a break between sessions to see our assortment of exhibitors with their products and services. Many thanks to all of our conference partners for their generous support with AIRI 2018. Remember to visit each exhibit to get your exhibit card punched, and then drop off your completed card at registration for your chance to win an Apple Watch! Drawing will take place at Wednesday’s morning general session and you must be present to win.

Concurrent Breakout Session 3

M3-FIN: Time for a System Refresh? Or Not?
Monday, 3:45pm – 5:00pm, Main Level, Gardenia I & II Rooms

Do you think it’s time to replace your ERP or HRIS? Wondering if the Cloud option is best? Will investing in a new system solve your problems? Unsuccessful implementation is more common than not, and the amount of investment and labor time is significant. Come hear your fellow AIRI Institutes share their experiences and lessons learned to increase your chances of a successful implementation. What led to the decision to embark on this costly and lengthy journey, or are there other avenues to explore?

Panelists: Cary E. Thomas, AIRI Past President, Chief Information Officer; Jared Machado, Vice President Finance and Chief Financial Officer, both from Scripps Research; John Stillwagen, MBA, Director, Management Information Systems; Jen Keyes, CPA, Chief Financial Officer, both from La Jolla Institute; Hans-Erik G. Aronson, AIRI Vice President, Vice President, Chief Information Officer; and Lari Russo, CPA, AIRI President, Chief Financial Officer, both from Cold Spring Harbor Laboratory; Moderator: Jeni Seko, CPA, CGMA, Director of Financial Planning and Analysis, Institute for Systems Biology
M3-DEV/PR: Storytelling Strategies: Translating Our Research to Engage Varying Audiences
Monday, 3:45pm – 5:00pm, Lower Level, Orchid I & II Rooms

Translating highly technical science and medicine into relatable stories when engaging a critical mass or audience is a skill that is essential when working for a research institute. Our ability to tell stories in a way that is accessible to anyone can determine the robustness of our donor engagement strategy as well as the depth and breadth of our target audiences. Using this skill of translation, we can decipher and understand the professional jargon and craft a story that is potent, inspiring, and impactful. By telling the story well, we can create a synergy between the audience and institution that focuses on understanding the power of science and medicine.

Speakers: Dagnia Zeidlickis, Vice President, Communications, Cold Spring Harbor Laboratory; and Ben Merens, Chief Storyteller, Blood Center of Wisconsin

M3-HR: Challenges in Recruitment and Retention
Monday, 3:45pm – 5:00pm, Lower Level, Iris I & II Rooms

A number of recruitment and retention challenges can present themselves in a tight economy where talent resources are scarce. Three of our AIRI colleagues will share their strategic approaches to proactively address these issues at their own institutes during recruitment, onboarding, and with current employee populations.

Panelists: Jen Whitaker, CCP, PHRca, Human Resources Manager, Sanford Burnham Prebys Medical Discovery Institute; Janine Doerner, Human Resources Manager, Gladstone Institutes; and Melanie Davis, Director of Enterprise Systems and Informatics, Noble Research Institute; Moderator: Teal Pemberton, Director of Human Resources, Noble Research Institute

Win an Apple Watch!

1. Pick up your exhibitor punch card.
2. Visit each of the exhibitors & get your card punched.
3. Drop it off at registration by 8am on October 3.
4. Attend the Business Meeting on Wednesday and see if you’ve won!
Bonus Vendor Presentation
Show Me The Money: How Non-Profit Research Institutes Can Access Favorable Financing
Monday, 3:45pm – 5:00pm, Marigold Room

Is your organization looking to expand, renovate, or reposition itself? Are you trying to figure out how to obtain financing for these projects? As non-profits, AIRI members can access tax-exempt financing. Come learn about different strategies your organization can employ to best position yourself to finance your capital project needs. We will discuss the current financial markets, specific tax-exempt vehicles for non-profits, various funding sources and examine case studies to help you understand how they might apply to your situation.

Presenters: Katherine Kirchhoff, Managing Director; and Liza Hing, Director, both from Cain Brothers, a division of KeyBanc Capital Markets

Restaurant “On-Your-Own” Networking Night
Monday, 6:30pm

One of the best benefits of attending the AIRI Meeting is to meet up with colleagues from across the country – and what better way than to meet over dinner. Make plans to join us as we regroup ourselves in the lobby at 6:30pm and jump into cabs for a unique dining experience. As you get to know AIRI members you may not have previously met, you may find you have more in common than a passion for good food!

If you’d like to meet some new friends, meet in the lobby. A list of nearby restaurants will be available through the hotel when you check in to the meeting or from the concierge. (Note: you may want to make reservations in advance if you have a particular restaurant in mind.) This is an “on your own” event.
Exhibits Hour with Networking Breakfast
Tuesday, 8:00am – 9:00am, Main Level, Poinsettia I Ballroom

Start your day off with some coffee and breakfast, while visiting our conference partners’ exhibits. Many thanks to this year’s partners for their generous support. Remember to pick up your exhibit card, visit each exhibit and get your card punches, and then drop off your completed card at registration for your chance to win an Apple Watch! Drawing will be held at Wednesday’s morning general session and you must be present to win. Badges required at all events.

General Session
Thinking Fast Makes Changing Slow: Normal Cognitive Processes Can Interfere with Achieving Diversity
Tuesday, 9:00am – 10:15am, Main Level, Poinsettia II & III Ballrooms

American research and educational institutions have encountered difficulties in attracting and retaining individuals from under-represented groups. This is particularly true in STEM disciplines, despite decades of well-meaning efforts. Why is this? One possible cause may be mental processes that underlie human decision making. Psychologists and other social scientists have long recognized that humans make systematic errors in judgement. Hard-wired, simple, efficient rules that all humans use to make decisions (“thinking fast”) may lead to misjudgments about the capacity and potential of individuals from under-represented groups. Scientists in the “hard” sciences have been particularly resistant to the notion that the way humans make decisions can result in biases that lead to discrimination. Real world examples demonstrate that academic institutions can make remarkable progress in recruiting under-represented groups as students and faculty when they recognize and compensate for the realities of how the human mind works.

Speaker: Lydia Villa-Komaroff, PhD, Founder, Intersections SBD Consulting; Moderator: Adam Cohen, Esq., AIRI Program Co-Chair, Senior Vice President & General Counsel, Oklahoma Medical Research Foundation
15 Stretch Break
Tuesday, 10:15am – 10:30am, Main Level, Poinsettia I Ballroom

Please note that this is a short fifteen-minute break to give you a chance to stretch as our speakers for the next session get on stage. The next session will begin promptly at 10:30am.

General Session
Diversity, Inclusion and Innovation
Tuesday, 10:30am – 11:45am, Main Level, Poinsettia II & III Ballrooms

When it comes to innovation no system has figured it out better than your own brain. Your brain creates a dialogue between 10 different regions. It literally uses diversity and inclusion to innovate. In this talk Judah will show you how to biomimic your brain’s system to use diversity and inclusion to create more innovative systems on your teams. Concrete, tactical tools will be shared.

Speaker: Judah Pollack, Author and Partner, Riverene Leadership; Moderator: Joanne Theurich, AIRI Board Director, Chief of Operations Services, Howard Hughes Medical Institute

After this session we would ask if everyone would exit the Poinsettia II & III Ballrooms promptly so that the hotel staff can setup for the lunch session.

45 Exhibits Networking Break
Tuesday, 11:45am – 12:30pm, Main Level, Poinsettia I Ballroom

Stop by our conference partners’ exhibits to check out an array of products and services. Many thanks to all of our sponsors and exhibitors for supporting AIRI 2018. If you want a chance to win an Apple Watch, be sure to visit each exhibit, get your exhibit card punched, and then drop off your completed card at registration! Drawing will take place at Wednesday’s morning general session and you must be present to win. Badges required.

Sponsored by HURON
Luncheon
The National Academy of Sciences Needs You... to Go to Hollywood!
Tuesday, 12:30pm – 1:45pm, Main Level, Poinsettia II & III Ballrooms

In 2008, the National Academy of Sciences launched a novel outreach program called The Science & Entertainment Exchange. Created to connect entertainment industry professionals with top scientists and engineers, The Exchange now has a 10-year track record of collaboration that demonstrates the synergy between accurate science and engaging storylines in both film and television programming. At this session, you’ll learn more about the ways The Exchange has fostered a community of scientists, engineers, and entertainment industry professionals to generate science-inspired film, television, and video game projects—and how your institute can get involved.

Presenter: Ann Merchant, Deputy Executive Director, Office of Communications, National Academies of Sciences, Engineering, and Medicine; Moderator: David M. Cabrera, AIRI Program Co-Chair, Chief of Staff, Office of the CSO, Van Andel Institute

:15 Exhibits Networking Break
Tuesday, 1:45pm – 2:00pm, Main Level, Poinsettia I Ballroom

After lunch, stop by the exhibits to check out what’s there. Many thanks to our conference partners for their generous support with the AIRI Meeting.
Concurrent Breakout Session 4

T1-HR: Giving Scientists the Management Training They Want
Tuesday, 2:00pm – 3:15pm, Lower Level, Iris I & II Rooms

Join us for a discussion with the audience on how to create and provide management and leadership training that scientists want and will use. We believe that several factors contribute to the success of our “Lab Dynamics” workshops. First, they are run by a scientist. Second, they provide practical tool-kit type guidance focused specifically and exclusively on improving productivity in the lab. Third, they make extensive use of case studies and real-life examples that scientists encounter daily (authorship disputes, setting goals for scientists, interviewing scientists and running productive team meetings). We will discuss who the most appropriate audience is for such training and how to incentivize and attract those who need it but are reluctant. We will explore ways to make the kinds of workshops run by Science Management Associates accessible to more institutions and scientists.

Speaker: Carl M. Cohen, PhD, President, Science Management Associates; Moderator: Hannah Goulding, Director of Human Resources, New York Genome Center

T1-IT: Experiences with Operating in the Cloud: Research Needs What the Cloud has to Offer, So Why is the Cloud Still So Hard to Get a Handle On?
Tuesday, 2:00pm – 3:15pm, Lower Level, Learning Center Room

Clouds aren’t primarily about technology. They represent an opportunity to think differently about almost every variable from accounting to security. Understanding these variables and how they interact with the practice of science can help us work with researchers and our technology teams to find new solutions for our institutes. In this session we will offer a model for thinking about how clouds are different and explore real-world examples. This session will be appropriate for non-technical and technical attendees.

Presenter: Rob Damian, Director, Enterprise Systems and IT Engagement, Broad Institute of MIT and Harvard; Moderator: Dorothea Eiben, Director, IT Business Office, The Jackson Laboratory

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T1-DEV/PR: Organizational Development: Building an Efficient, Effective Team to Manage Communications and Development Across an Organization
Tuesday, 2:00pm – 3:15pm, Lower Level, Orchid I & II Rooms

Structuring a Communications or Development team to manage shifting priorities within a research organization can be critical to effectively manage growth and change. How do you build a team that can successfully plan and execute key priorities within a challenging budget environment? In growth scenarios, how do you build a team with cross functional capabilities to scale for that growth? What are the best ways for Communications and Development teams to work together? In this session we will explore case studies from some of our peers, examining best practices and lessons learned.

Speakers: Megan McDevitt, Vice President of Communications, Gladstone Institutes; and Robin Snyder, PhD, Vice President, Communications, Buck Institute for Research on Aging

T1-FIN: Maximizing Facilities & Administrative Cost Recovery: Battle Tested Tips and Tactics
Tuesday, 2:00pm – 3:15pm, Main Level, Gardenia I & II Rooms

Do you have a case of unrecovered F&A cost “blues”? Are your unrecovered costs increasing and are you wondering if you have exhausted all avenues to recover your reasonable and allowable F&A costs? Come hear from your colleagues and an expert consultant who works with several of your AIRI Institutes on F&A rate negotiation. What are the trends, what are the new battles, and what can you do to be best prepared for your next F&A rate negotiation?

Panelists: Alex Weekes, Principal, ML Weekes & Company, PC; Tim Myers, Chief Financial Officer, Van Andel Institute; and Jill Wallace, Vice President & Chief Financial Officer, Noble Research Institute; Moderator: Tim Hassen, AIRI President-Elect, Vice President & Chief Financial Officer, Oklahoma Medical Research Foundation

:30 Exhibits Networking Break
Tuesday, 3:15pm – 3:45pm, Main Level, Poinsettia I Ballroom

Here’s your last chance to visit the exhibits. You may be surprised what you’ll find and maybe you’ll discover something your institution needs or is considering. Many thanks to all of sponsors and exhibitors for supporting AIRI 2018. This is also your last chance to get all of the vendors to punch your exhibit card to be entered into the drawing for an Apple Watch! Drawing will take place at Wednesday’s morning general session and you must be present to win.
Concurrent Breakout Session 5

T2-IT: Information Security: How IT is Getting a Handle on this Constantly Evolving Target
Tuesday, 3:45pm – 5:00pm, Lower Level, Learning Center Room

Another day, another data breach is in the news. As information security races to catch up to the bad actors hacking into our systems, how can IT protect our data with minimal impact on research productivity? What’s next in security solutions? What new technologies are currently working for our institutions? IT leaders will find this panel session informative and instructive. Non-IT leaders will hear about real-world issues that cause IT to appear to be always asking for funds to provide reasonable levels of protection against bad actors.

Panelists: Donald King, Director, IT Services (Florida), Scripps Research; Eric L. Hicks, Director, Information Technology, Sanford Burnham Prebys Medical Discovery Institute; and John Forrister, Director, Network and Information Security, The Translational Genomics Research Institute; Moderator: Charles Gagnon, Senior Director, IT Infrastructure, New York Genome Center

T2-DEV/PR: National and International Visibility: How to Build Significant Awareness for Your Organization
Tuesday, 3:45pm – 5:00pm, Lower Level, Orchid I & II Rooms

National and international recognition of our organizations and our research enhances our reputation, builds our brand, supports our research, and inspires potential donors and recruits. An integrated media and communications strategy ranges from building relationships with reporters and creating digital multimedia materials for key media pitches to developing social and brand campaigns and connecting with key influencers.

Speakers: Rob Piercy, Senior Manager of Media Relations, Allen Institute; Anna-Marie Rooney, Vice President for Communications, Scripps Research; and Gary Robbins, Reporter, San Diego Union-Tribune

T2-HR: Empowering Women in Science: A Panel Discussion
Tuesday, 3:45pm – 5:00pm, Lower Level, Iris I & II Rooms

Come to hear representatives from our AIRI institutes talk about the innovative approaches they are taking to engage, empower, and mentor female researchers. We will also hear the postdoc and PI perspective; panelists will discuss their backgrounds, the biggest barriers they have faced in their careers, and what they see as future challenges and opportunities. We will discuss ideas and sources to put together programs at our own organizations, to provide and encourage visibility, leadership, and community for female scientists and to raise awareness for and promote change related to female representation in science. Be prepared with questions and ready to discuss how best to support women in science in our institutes for success, in the face of professional challenges.

Panelist: Donna Blackmond, PhD, Professor, Department of Chemistry, Scripps Research; Hollis Cline, PhD, Hahn Professor of Neuroscience, Scripps Research; Mary Winn, PhD, Program Evaluation and Coordination Manager for Core Technologies and Services, Van Andel Research Institute; and Regina Faulkner, PhD, Research Associate, Scripps Research; Moderator: Elizabeth O’Brien, Esq., Vice President & General Counsel, New York Genome Center
Purchasing laboratory supplies, chemicals, equipment and instrumentation can be complicated and confusing. There are multiple options as to how and where to purchase many of these items. In addition, there can be many rules and regulations about how you can and cannot place your orders. E&I Cooperative is a purchasing cooperative that has a category dedicated to just sciences. Come and learn more about how E&I develops strategies and contracts to tackle the world of scientific purchasing.

**Presenters:** Laura Perin, Vice President, Scientific Category, E&I Cooperative Services; Michael Costigan, Portfolio Support Executive, E&I Cooperative Services; Tim Geary, Head of Operations and Services, The Stowers Institute
AIRI 2018 Party
Tuesday, 6:30pm – 9:30pm, Valley Promenade
(Enter through the hotel lobby)
This event is scheduled to be held outdoors and is subject to move indoors pending weather conditions. An email will be sent to all registrants if the location should change.

One of the most popular events of the AIRI Annual Meeting is the evening party. We’ve got a great night lined up as we will be enjoying the beautiful outdoor setting of the Omni La Costa Resort & Spa, delicious food, bar, and a live band playing everyone’s favorite music. This event is included in the meeting registration. If you wish to bring a guest, you can purchase an additional evening event ticket in advance on the registration form. **Badges are required to enter the party.** This is an event you will not want to miss and will be a great time to get together and have some fun!
Networking Breakfast

Wednesday, 8:00am – 9:00am, Poinsettia I Ballroom

Join us for breakfast on the final day of AIRI 2018 for an opportunity to connect with your colleagues.

General Session

AIRI Annual Business Meeting

Wednesday, 9:00am – 9:45am, Poinsettia II & III Ballrooms

Come learn what AIRI is planning for the upcoming year and how you can become a part of it. AIRI provides many opportunities to get involved and stay connected with your peers throughout the year — come find out how.

Board Member Panelists: Lari C. Russo, AIRI President, Chief Financial Officer, Cold Spring Harbor Laboratory; Tim Hassen, AIRI President-Elect, Vice President and Chief Financial Officer, Oklahoma Medical Research Foundation; Cary E. Thomas, AIRI Past President, Chief Information Officer, Scripps Research; Hans-Erik G. Aronson, AIRI Vice President, Vice President and Chief Information Officer, Cold Spring Harbor Laboratory; Michael Dollar, CPA, (bottom right photo) AIRI Treasurer, Vice President of Finance – Lake Nona, Sanford Burnham Prebys Medical Discovery Institute; Jerilyn Mitchell Bowers, AIRI Secretary, Director of Development and Public Affairs, MDI Biological Laboratory; David M. Cabrera, MS, AIRI Director, AIRI Program Co-Chair, Chief of Staff, Office of the CSO, Van Andel Institute; Franklin Hoke, AIRI Director, Executive Director, Communications and Public Affairs, The Rockefeller University; and Joanne Theurich, AIRI Director, Chief Administrative Officer, Janelia Research Campus, Howard Hughes Medical Institute
AIRI 2018 John Pratt Lifetime Achievement Award

In 2012, the AIRI Board of Directors unanimously voted to establish the John Pratt Lifetime Achievement Award for outstanding service. John was a longtime AIRI leader who was instrumental in the organization’s success for many years. This award is given to individuals who have displayed a longstanding commitment to AIRI that have significantly contributed to the strength, influence, and stature of the association.

This year we are pleased to present the 2018 John Pratt Lifetime Achievement Award to Mr. Cary E. Thomas. Dating back to 2001, Cary has served AIRI at many levels, including Board President, Secretary, Program Chair, and Nominating Committee Chair. He has also been instrumental in creating, organizing, and growing the AIRI IT Summit program, which has become one of AIRI’s most popular member events. Cary has been successful in promoting AIRI to our Vendor Partners to the mutual benefit of them and the Association, including some of the biggest names in the IT Industry. In addition, Cary has represented Scripps Research for the past 11 years and has given generously of his time and service to many AIRI Committees, including government affairs, annual meeting program planning, breakout and focus group sessions, membership, nominating, and vendor support committees. Please join us as we honor Cary for the time, dedication, and expertise he has shared with the AIRI Community.

This award will be presented by Lari Russo, AIRI President, Chief Financial Officer, Cold Spring Harbor Laboratory

Committee Reports

Information Committee
Frank Dwyer, Chair
Senior Director, Information Technology
Salk Institute for Biological Studies

Membership Committee
Sophia A. Darling, Chair
Vice President of Finance & Operations
Boyce Thompson Institute

Program Planning Committee
David M. Cabrera, Co-Chair
Chief of Staff, Office of the CSO
Van Andel Institute

Vendor Support Committee
Jerilyn Mitchell Bowers, Chair
Director of Development and Public Affairs
MDI Biological Laboratory

Government Affairs Committee
Michael “Chip” Morgan, Chair
AIRI Past President, Executive Vice President & Chief Operating Officer
Oklahoma Medical Research Foundation

The GAC Committee Report will be covered in the AIRI Washington Office Report.
General Session
AIRI Washington Office Report
Wednesday, 9:45am – 11:00am, Poinsettia II & III Ballrooms

The AIRI Washington Office will provide an update on AIRI’s federal activities over the past year and report on AIRI’s federal agenda, including the fiscal year 2019 appropriations process.

Panelists: Libby O’Hare, PhD, Erica Froyd, and Alison Evans, all from Lewis-Burke Associates, LLC

Networking Luncheon
Wednesday, 11:15am – 12:30pm, Poinsettia I Ballroom

One of the most popular reasons why members come to the AIRI Annual Meeting is to get together with colleagues from across the country and network. This lunch lets you relax and eat, with no scheduled presentations.

Meeting Adjourns
Wednesday, 12:30pm
AIRI Program Planning Committee

- **Co-Chair: David M. Cabrera, MS**, Chief of Staff, Office of the CSO, Van Andel Institute
- **Co-Chair: Adam Cohen, Esq.**, Senior Vice President & General Counsel, Oklahoma Medical Research Foundation
- **Hans-Erik G. Aronson**, AIRI Vice President, Vice President and Chief Information Officer, Cold Spring Harbor Laboratory
- **Jerilyn Mitchell Bowers**, AIRI Board Director, Director of Development & Public Affairs, MDI Biological Laboratory
- **Adam Carter**, Senior Manager, Sponsored Projects & Administration, The Jackson Laboratory
- **Michael Dollar, CPA**, AIRI Treasurer, Vice President of Finance – Lake Nona, Sanford Burnham Prebys Medical Discovery Institute
- **Frank Dwyer**, AIRI Information Chair, Senior Director, Information Systems and Technology, Salk Institute for Biological Studies
- **Alison Evans**, AIRI Washington Office
- **Tim Hassen**, AIRI President-Elect, Vice President and Chief Financial Officer, Oklahoma Medical Research Foundation
- **James Hunter**, Director, Government Relations, RTI International
- **David A. Issing**, Executive Director, AIRI Management Office
- **Mike "Chip" Morgan**, AIRI Past President, Executive Vice President & Chief Operating Officer, Oklahoma Medical Research Foundation
- **Libby O’Hare, PhD**, AIRI Washington Office
- **Lari C. Russo**, AIRI President, Chief Financial Officer, Cold Spring Harbor Laboratory
- **Cary E. Thomas, MBA, CMA**, AIRI Past President, Chief Information Officer, Scripps Research

AIRI Vendor Support Committee

- **Chair: Jerilyn Mitchell Bowers**, AIRI Secretary, Director of Development & Public Affairs, MDI Biological Laboratory
- **Matt Agnese**, Procurement Manager, Woods Hole Oceanographic Institution
- **Hans-Erik G. Aronson**, AIRI Vice President, Vice President and Chief Information Officer, Cold Spring Harbor Laboratory
- **Tim Hassen**, AIRI President-Elect, Vice President and Chief Financial Officer, Oklahoma Medical Research Foundation
- **David A. Issing**, Executive Director, AIRI Management Office
- **Rajiv Ratan, MD, PhD**, Executive Director, Burke Neurological Institute
- **Lari C. Russo**, AIRI President, Chief Financial Officer, Cold Spring Harbor Laboratory
- **Cary E. Thomas, MBA, CMA**, Chief Information Officer, AIRI Past President, Scripps Research
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Vice President of Finance – Lake Nona
Sanford Burnham Prebys Medical Discovery Institute

EXECUTIVE
Lari C. Russo
Chief Financial Officer
Cold Spring Harbor Laboratory

GOVERNMENT AFFAIRS
Michael “Chip” Morgan
Executive Vice President & Chief Operating Officer
Oklahoma Medical Research Foundation

INFORMATION
Frank Dwyer
Senior Director, Information Technology
Salk Institute for Biological Studies

MEMBERSHIP
Sophia A. Darling
Vice President of Finance & Operations
Boyce Thompson Institute

NOMINATIONS
Tim Hassen
Vice President and Chief Financial Officer
Oklahoma Medical Research Foundation

PROGRAM PLANNING
David M. Cabrera, MS
Chief of Staff, Office of the CSO
Van Andel Institute

Adam Cohen, Esq.
Senior Vice President & General Counsel
Oklahoma Medical Research Foundation

VENDOR SUPPORT
Jerilyn Mitchell Bowers
Director of Development & Public Affairs
MDI Biological Laboratory
AIRI 2018 Meeting Room Locator

Coastal Events Center
MAIN LEVEL

Exhibits
Breakfasts
Breaks
(Mon-Tue)

Breakfast
Lunch
(Wed)

General Sessions (Mon-Wed)
Lunch (Mon-Tue)

Finance
Focus Groups
Breakouts

Registration

ENTER
HERE

Coastal Events Center
LOWER LEVEL

Vendor
Presentations

Sunday
PM Break

Development/PR
Focus Groups
Breakouts

HR
Focus Groups
Breakouts

IT
Focus Groups
Breakouts

Learning Center

Vista Terrace

Golf View

Azalea Terrace

Iris Foyer

Marigold Terrace

Iris II

Iris I

Orchid Terrace

Orchid I

Orchid II

Jasmine Room